



## Winkie Chan

Associate

Commercial Real Estate Law

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### Profile

Real estate in British Columbia is a rapidly-moving industry brimming with opportunities, but with opportunities come challenges. Winkie understands these well, making her a valuable guide through the real estate landscape.

Winkie has built her practice on personable service and effective communication, which she can provide in English or Cantonese. While in law school, Winkie spent a summer break shadowing lawyers of a leading chamber in Hong Kong and interned with a regional law firm in Bangkok, Thailand. These experiences significantly heightened her skills working with people of different cultural backgrounds. She takes the time to comprehensively understand her clients' motivation and goals, which guides her approach and advice.

Winkie's mother is a Notary Public who founded and manages a busy residential conveyancing practice. By observing and assisting at her mother's practice while growing up, Winkie developed a deep interest in real estate and transactional work. Winkie's background and experience maintaining a general solicitor's practice, have equipped her with a varied legal skillset, allowing her to take a holistic approach to resolving complex legal matters.

Alongside the successful outcomes Winkie achieves for her clients, the opportunity to contribute to projects that shape her community provides an added sense of pride. Growing up in Vancouver, Winkie enjoyed observing the dynamic changes to the skyline and redevelopment of neighbourhoods in the city she calls home. The ability to see her legal work transform the landscape around her and translate into a tangible form is what drew her

to commercial real estate law.

Throughout her career, Winkie has been an active member of the Canadian Bar Association and currently serves as the Co-Chair of the Women Lawyers Forum Mentoring Committee. Winkie enjoys the opportunity to make new connections in her field and give back to the community.

### **Services**

- > Acquisitions, sales and/or financings of commercial real estate properties
- > Corporate and commercial agreements, including shareholders agreements, non-disclosure agreements and partnership agreements
- > Residential, retail, office, industrial, hotel and mixed-use development
- > Contract preparation, review, and negotiation
- > Drafting land-related agreements including easements, rights-of-way, and covenants
- > Due diligence
- > Disclosure statements and compliance with the Real Estate Development Marketing Act
- > Commercial leases
- > Land Owner Transparency Act compliance

## **Credentials**

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### **Education and Call to Bar**

- > Call to Bar, British Columbia, 2020
- > Juris Doctor, University of Victoria, 2019

### **Industry Involvement**

- > Co-Chair, Women Lawyers Forum Mentoring Committee, Canadian Bar Association
- > Vice-Chair, General Practice, Solo and Small Firm Section, Canadian Bar Association
- > Urban Development Institute NAIOP, Commercial Real Estate Development Association

### **Additional Languages**

- > Cantonese